

## 2010 Advisory Services Fee Schedule

### ***Sustainable and responsible investing***

Overview: Services are generally offered in conjunction with service providers such as First Affirmative Financial Network LLC, Calvert Foundation, and others. Advisory service includes periodic financial consultations, professional money management, related account consulting, and development and maintenance of an investment policy statement. Clients receive easy-to-understand quarterly performance and cost basis tax reporting.

Investment consulting: Through services we coordinate, clients benefit from customizable multi-disciplinary accounts and own efficiently modeled combinations of asset classes based on each client's objectives and situation. Account custodians include Schwab Institutional and/or Folio Institutional (FOLIOfn), with competitive overall fees and expenses. Custodial asset based transaction pricing if applicable is 0.10% to 0.25% depending on custodian and account size. Fee schedules and pricing, as is common with most other similar services, are based on service, account size and asset class mix.\* Our and our partner's investment consulting and management fees generally total from 0.75% to 1.55%.

Minimums: Investment services and accounts are subject to various minimums. Please request a consultation and related materials for further service descriptions and information including fees and expenses.\*

Additional related services: Clients who utilize the above services are encouraged to also participate in community investing and/or SRI donor advised giving accounts. These services are usually offered in conjunction with Calvert Foundation or other entities as may be approved after passing firm due diligence and compliance review.\*

### ***Financial planning and consulting services***

- ✓ Retirement and financial independence goal development
- ✓ Harmonizing financial decisions with lifestyle choices
- ✓ Estate, charitable, and family financial planning (with your attorney)
- ✓ Financial planning analysis and consultations on related topics

Principal CERTIFIED FINANCIAL PLANNER® or lead financial planning service is \$185/hour. Paraplanner such as CHARTERED RETIREMENT PLANNING COUNSELOR® or ACCREDITED ASSET MANAGEMENT SPECIALIST® is \$110/hour.

### ***Public speaking engagements***

Based on availability and special circumstances, speaker's fee may be reduced or waived for sponsoring non-profit or mission-allied organizations. Otherwise \$250 minimum applies.

Notes: Additional arrangements such as direct mutual fund accounts and client-managed brokerage accounts may be available by special request or due to unique circumstances. "No show" appointments may be subject to a \$50 fee. Please call in advance if you can't make an appointment.

\* Relevant FAFN, Calvert Foundation, or KMS offering materials including program brochure and Advisor's SEC Form ADV, part II.

\*\* Financial planning and consulting services are subject to \$525 minimum engagement.